

Study shows that despite progress, disparity still exists

In late January, King County and its regional partners released the findings of a joint study that analyzed the use of minority and women business enterprises (M/WBEs) in contracting and procurement for fiscal years 1993 through 1996. Called a "disparity study," it indicates the existence of discrimination based on race or gender in the awarding of

contracting opportunities. The latest findings update a 1990 study and show that while progress has been made in contracting with M/WBEs, disparity still exists between the utilization of these firms and their availability to do business with the consortium.

The study recommends that the consortium partners:

- ◆ Investigate the legality of race and gender programs to address identified disparity.
- ◆ Establish a sheltered market program to reserve small construction contracts for competition among small contractors.
- ◆ Create prime contracting opportunities for M/WBEs and small firms by reducing the size of contracts.
- ◆ Improve procedures and outreach for informal procurements to encourage participation by small firms, and track and monitor activity to ensure that all qualifying companies are given an opportunity to participate.
- ◆ Establish a mentor-protégé program for use on selected contracts.
- ◆ Enhance outreach methods and procedures.
- ◆ Establish a bonding and financial assistance program.
- ◆ Establish a business and technical assistance program.

- ◆ Ensure that contractors comply with pre-award program requirements.
- ◆ Improve compliance monitoring and enforcement with regard to change orders, prompt payment and penalties.
- ◆ Establish and enforce a non-discrimination in contracting requirement for all solicitations.
- ◆ Improve tracking and reporting of utilization by including data on all sub-contractors.
- ◆ Provide adequate staff, staff development and training resources to implement M/WBE policies and procedures.

- ◆ Establish ongoing interagency cooperation for complementary technical and business assistance services, staff training, reporting standards and contractor training.

In light of the new legal requirements of I-200 relating to public contracting, the consortium has developed a comprehensive race neutral response to the study and has already taken steps to implement many of its recommendations.

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County's bonding program opens new doors of opportunity

The construction boom in Seattle has created an excellent opportunity for local, small and minority contractors to start and grow businesses. King County's Business Development and Contract Compliance Office is working to help open the doors of opportunity a little wider for these emerging firms. Last year, the County contracted with DevCorp, a consulting firm, to operate a Small Contractor Bonding and Financial Assistance Program for local contractors seeking working capital and bonding for construction projects. "This program allows us to provide local small contractors with contracting opportunities they otherwise could not compete for," says Bonding Program Director **Louis Cooper**.

By law, prime contractors to King County must post surety bonds on construction contracts valued over a



Bonding Program Director Louis Cooper (left) and DevCorp's Carlton Lewis: working together to expand opportunities for small contractors.

certain dollar threshold. Many states, municipal and private sector contracts also require bonding, but small and minority businesses may not be able to obtain bonds through regular commercial channels. Cooper says, "The

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Consortium responds to disparity study

For example:

- ◆ The County and City have adopted a Fair Contracting Practices Ordinance.
 - ◆ The City, Port and King County have authorized BOOST, a program that creates incentives for using small, economically disadvantaged firms, including M/WBEs, on their contracts.
 - ◆ King County launched a new Small Contractor Bonding and Financial Assistance Program.
 - ◆ King County and City of Seattle have minority loan programs
 - ◆ King County is leading a public/private effort to support the Contractor's Resource and Plan Center currently operating at the Central Area Motivational Project. The Joint Diversity Task Force of the Associated General Contractors and Associated Builders and Contractors, the private participants, provide mentors and industry training for minority contractors. The City of Seattle, the Port of Seattle and King County are the public partners.
 - ◆ New contract specifications require monthly utilization reporting on – and prompt payment to – all sub-contractors.
 - ◆ King County and the Port of Seattle are evaluating new tracking and reporting systems.
 - ◆ The City has initiated a Small Works Roster to create new prime contracting opportunities for construction firms. The Port of Seattle and King County are continuing their roster programs with an increase in the threshold from \$100,000 to \$200,000 as newly authorized by the state legislature.
 - ◆ New resources have been authorized to implement the new initiatives.
- Copies of the Disparity Study are available on compact disk and may be obtained from the King County Business Development and Contract Compliance Division, at 206-684-1330.

Called a “disparity study,” it indicates the existence of discrimination based on race or gender in the awarding of contracting opportunities.

FAQ (Frequently Asked Questions)

Q. Why was the Study conducted?

- A. To update the 1990 disparity study and determine whether new race and gender based contracting goals or preferences are justified. The US Supreme Court has ruled that government contracting preference programs are unconstitutional unless they are buttressed by anecdotal and statistical data that support a finding of discrimination within the relevant market area.

Q. Who conducted the study?

- A. Mason Tillman Associates, Ltd., an Oakland, California M/WDBE firm.

Q. What organizations participated in the study?

- A. Private contractors (M/WDBEs and non-M/WDBEs), the City of Seattle, the Port of Seattle, the Seattle Public School District, Sound Transit, the Public Facilities District, METRO and King County. The public agencies constitute the Puget Sound Regional Disparity Study Consortium.

Q. How much did it cost to complete the study?

- A. The original contract was for \$340,000; the final projected cost is about \$496,000. The Consortium partners shared the cost.

Q. Why did it take so long to complete the study?

- A. The consultant's approach to the study was rigorous. Every effort was made to get complete data. While the jurisdictions had kept detailed M/WBE records for many years, the non-M/WBE data was incomplete. Despite efforts to capture this data, a disparity analysis of sub-contracting could not be completed.

Q. Does the study provide new goals for sub-contracting with M/WBEs?

- A. Because the non-M/WBE sub-contracting data was incomplete, the consultant was unable to determine whether disparity exists in sub-contracting and whether new sub-contracting goals should be established.

Q. Does the study find disparity for M/WBEs in any construction, A&E, consulting or procurement contracting?

- A. The study finds disparity in prime contracting for different ethnic and gender groups in each contracting category.

Q. In light of the passage of I-200, do the study results matter?

- A. I-200 prohibits race and gender preferences in public contracting. The study examines contracting practices and records to determine whether there is evidence of race or gender discrimination. Periodic updating of study results will inform public agencies whether anecdotes and contract related records show patterns of race or gender based policies and practices in contracting activity. ♦

County's Capital Improvement Budget offers contracting opportunities

King County Executive Ron Sims' 2001-2006 budget includes myriad contracting opportunities for small businesses and contractors. Here, we provide a summary of *new* capital projects – those expected to begin this year – to assist in your planning. Many projects already underway also will have contracting opportunities during the year. Where we were unable to distinguish new opportunities from ongoing work, we did not list the project. Dollar amounts are estimates and represent 2001 allocations only.

To anticipate both new and continuing capital projects as the year unfolds, see the list of upcoming contracts in *The Focus* each quarter. Check on contracts currently open for bid or proposal on the County's home page or telephone hotlines (see back page), or in the *Seattle Daily Journal of Commerce* or *Seattle Times*.

CULTURE & RECREATION

Archaeologist Evaluation. Ensure completion of evaluations on new development sites where native populations may have settled. CIP 316404. \$30,000.

Cottage Lake Development. Picnic shelters, parking, tennis court and restroom. CIP 316104. \$550,000.

East Lake Sammamish Trail. Interim Use trail development. CIP 316115. \$1,838,754.

Green River Trail. A bridge across the Green River Trail near Central Ave. in Kent. CIP 316419. \$960,000.

Marymoor Maintenance Shop Design. New shop to support North End Crews. CIP 316401. \$122,637.

Park Comprehensive Plan Update. Support Cascade Land Conservancy efforts to preserve resource lands countywide. CIP 316414. \$40,000.

Marymoor Mansion Roof. Replace roof. CIP 349405. \$162,818.

Resource Land Management Plans. Develop management plans for lands acquired through non-park acquisition programs. CIP 316413. \$40,000.

Sammamish River Corridor Plan. Develop master plan. CIP 316417. \$83,753.

Sammamish River Trail Paving. Widening and paving from City of Bothell to Wilmot Park. CIP 316412. \$482,076.

Three Forks Development. Support facilities for access and signage for park users. CIP 316405. \$250,000.

Tolt McDonald Site Plan. Master plan. CIP 316409. \$67,156.

White Center Greenway. Improvements. CIP 316420. \$100,000.

Seattle Art Museum Sculpture Park. Expand at site adjacent to Myrtle Edwards Park. CIP 315400. \$1,000,000.

Watershed Coordination and Evaluation. CIP 352322. \$42,000.

GENERAL GOVERNMENT

Electronic Courts Record Phase III: Electronic Filing Development. Enhance system infrastructure using the internet/intranet. CIP 378104. \$330,884.

Juvenile Justice WAN Replacement. Development long-term business requirements and identify technology options. CIP 378103. \$75,000.

King County Parking Garage Security Cameras. Duress alarms, surveillance cameras and audible devices for courtrooms, supporting areas and exterior campus. CIP 395111. \$62,561.

LARS Security. Improve security of vehicle/vessel licensing public area; install security cameras. CIP 395112. \$60,000.

Radio Communications Infrastructure. Install on-site air conditioning to cool electronic equipment at the Rattlesnake site. CIP 315080. \$52,751.

Yesler Building Security Cameras. Installation. CIP 395127. \$15,000.

LAW, SAFETY & JUSTICE

Aukeen Division ADA Upgrades. Upgrades at the District Court. CIP 395115. \$36,417.

Burien Precinct Emergency Generator. Installation. CIP 395126. \$169,779.

Department of Judicial Administration Server Room HVAC. Installation. CIP 395122. \$65,000.

Department of Judicial Administration Workstation Addition. Remodel/redesign existing cubicles and installing additional cubicles. CIP 395121. \$65,000.

Federal Way District Court ADA Upgrades. Includes automatic door openers and remodel of judge/clerk benches and jury boxes. CIP 395116. \$18,208.

District Court/Seattle Division ADA Upgrades. Remodel courtroom judge/clerk benches and jury boxes. CIP 395114. \$32,624.

N.E. District Court ADA Upgrades. Remodel clerk's desk, jury and witness boxes; install automatic doors. CIP 395117. \$18,208.

Renton District Court ADA Upgrades. Remodel clerk's desk, jury and witness boxes; install automatic doors. CIP 395120. \$88,795.

Shoreline Division ADA Upgrades. Remodel clerk's desk, jury and witness boxes; install automatic doors. CIP 395119. \$53,278. CIP 395119. \$53,278.

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CI Budget offers contracting opportunities

Southwest Division ADA Upgrades. Remodel toilets in office and jury rooms; install automatic doors. CIP 395118. \$19,845.

Waiting Area – Aukeen District Court. Build waiting area to separate prisoners from general public. CIP 395113. \$37,604.

MENTAL & PHYSICAL HEALTH

Harborview Rehab Renovations. Reconfigure office spaces on 4E & 4W. CIP 678413. \$100,000.

Harborview Burn/Plastic Renovation. Expand and renovate primary nurse station; relocate medication room. CIP 678412. \$126,000.

Behar Tenant Improvements. Design and build tenant improvements in Behar Building. CIP 678407. \$130,000.

Harborview Child Care Center Cooling. Install air conditioning. CIP 678409. \$70,000.

Harborview Community Relations Renovations. Renovate office spaces. CIP 678414. \$70,000.

Harborview Computerized Tomography Scanner. Relocate scanner. CIP 678411. \$200,000.

Harborview Echo Lab Renovation. Correct code deficiencies; improve interior finishes. CIP 678416. \$100,000.

King County Medical Examiner Garage Security. Construction. CIP 395123. \$40,000.

Harborview Laboratory Automation Zone. Renovate Specimen Process Stat Chemistry and Stat Hematology areas. CIP 678415. \$50,000.

Harborview Masonry Deterioration Study. Investigate condition of masonry, determine scope of remedial action necessary. CIP 678410. \$100,000.

North Public Health Utility Room. Construction and plumbing to meet OSHA WISHA regulations. CIP 395124. \$51,081.

North Rehabilitation Facility. Plan and design a replacement facility. CIP 395131. \$391,272.

Harborview Operating Room #14. Convert existing equipment storage room to fully equipped surgical operatory in Basement. CIP 678401. \$403,000.

Harborview Social Work Transition/Discharge. Construct space for inpatient discharge services; renovate existing office spaces. CIP 678408. \$70,000.

PHYSICAL ENVIRONMENT & RESOURCE MANAGEMENT

Solid Waste

First NE Transfer Station Efficiency Improvements. Replace existing scale house with new complex and standby generator. CIP 013092. \$309,000.

Transfer Station Seismic Retrofit. Roof replacement at Renton, Houghton and Algonia sites. CIP 003093. \$2,000,000.

Water and Land Resources

Drainage Engineering Studies. Identify the cause of stormwater runoff problems; design and implement potential solutions. CIP 0A1809. \$75,000.

Drainage Facility Retrofit Maintenance. Modify facilities to accommodate increased development, changes in drainage pattern, or ESA expectations. Countywide. CIP 0A1820. \$229,000.

Drainage Services. Address local flooding, erosion and sedimentation problems in expanded service area. CIP 0A1807. \$58,000.

Drainage Services Retrofit Construction. Upgrade regional storm and residential facilities to prevent flooding and degradation of natural habitat. CIP 0A1808. \$33,000.

Green Duwamish Ecosystem Restoration Study. Design habitat restoration. CIP 0A1475. \$150,000.

Lewis Creek Sediment Drainage System. Install baffles in box culvert. CIP 0E1395. \$115,000.

North Bend Flood Hazard Reduction. Master Plan. CIP 047104. \$85,000.

Rivers Major Maintenance. Design, permits and construction of major repairs to County maintained river protection facilities. CIP 047105. \$429,000.

Snoqualmie Floodplain Home Elevations. Design, permits and construction of elevating four homes that have been damaged and/or are vulnerable to flood waters. CIP 047106. \$175,000.

Westhill Small Program. Enlarge undersized sediment pond and assume maintenance. CIP 2C1406. \$125,000.

Wastewater Treatment

Central Functions. Projects that support and benefit the wastewater system as a whole: update computer systems; project start-ups; flow monitoring, modeling and administrative functions. CIP A21100. \$16,709,207.

Combined Sewer Overflow Control. New facilities and Improvements to Denny Way/Lake Union CSO, Henderson/Martin Luther King Way CSO, Royal Brougham sewer separation, Carkeek overflow reduction, and CSO Plan Update. CIP A20620. \$51,962,156.

Combined Sewer Overflow Control. Clean up contaminated sites, including source control/natural recovery, capping and dredging. CIP A20650. \$9,442,626.

Conveyance Pipelines and Storage. Repair Madsen Creek Interceptor, stabilize adjacent ravine, stormwater controls; repair City of Auburn pipelines, including Lakeland Hills Force Main and West Valley Interceptor. CIP A20410. \$6,672,569.

Conveyance Pipelines and Storage. North Lake Interceptor, Tukwila Interceptor and Freeway Crossing, Shoreline Wastewater Management District, Boeing Creek Trunk, North Creek Pump Station. CIP A20420. \$86,441,623.

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Conveyance Pipelines and Storage. Countywide odor control measures including studies and programs to inject odor control chemicals into pipes. CIP A20430. \$2,334,615.

Conveyance Pump Station. Evaluate the performance and condition of pump and regulator stations; repair or replace equipment as necessary. CIP A20510. \$12,947,235.

Conveyance Pump Station. New facilities and improvements countywide. CIP A20520. \$7,636,430.

Conveyance Pump Station. Countywide odor control measures including ventilation and chemical injection. CIP A20530. \$6,506,011

Conveyance Pump Station. Enhance power reliability of seven pump stations with standby generators. CIP A20540. \$6,868,332.

Environmental Laboratory. Develop complete information regarding the Lab's assets to assist in budget planning and asset tracking; remodel the Trace Metals laboratory. CIP A21010. \$2,730,328.

Environmental Laboratory. New facility, adding approximately 8,000 square feet of space. CIP A21020. \$3,141,021.

Inflow & Infiltration. Assess levels of I/I in local systems; control I/I through monitoring, pilot projects, and development of long-term plan. CIP A20700. \$8,878,496.

North Treatment Plant. Locate a site for this plant, as well as for the marine outfall. CIP A20220. \$12,717,928.

South Treatment Plant. Evaluate performance and condition of equipment, systems and structures; replace those at end of their service life. Roof replacement on primary clarifiers, corrosion repairs, replacement of dewatering equipment with high-speed centrifuges. CIP A20010. \$6,326,824.

South Treatment Plant. Expand plant capacity, add solids handling capacity. CIP A20020. \$22,100,140.

South Treatment Plant. Evaluate effectiveness of odor control systems and develop alternatives to reduce the risks associated with chemical odor control systems. CIP A20030. \$545,218.

South Treatment Plant. Demonstration project to test the world's first molten carbonate fuel cell using renewable digester gas (methane) as a fuel source. CIP A20040. \$209,336.

Vashon Treatment Plant. Improve plant operations; plan and build new facility. CIP A20320. \$2,811,002.

Water Reuse. Plan, site, design, construct and operate a satellite reclaimed water facility; implement a series of demonstration projects throughout King County to provide reclaimed water for commercial and industrial uses; initiate water reuse technology demonstration facility. CIP A20920. \$5,309,942.

West Treatment Plant. Evaluate performance and condition of equipment, systems and structures; replace those at the end of their service life. Modify grit collection system; evaluate new technologies to augment or replace anaerobic digestion. CIP A20110. \$10,315,258.

West Treatment Plant. Identify and evaluate technologies to reduce environmental impacts such as truck traffic, odor, emissions and footprint size; expand Jamison Bldg; construct separate structure for bulk oil storage, welding, compressor and truck repair. CIP A20120. \$3,719,239.

West Treatment Plant. Four odor control projects, including modification of digester odor control system. CIP A20130. \$1,123,064.

West Treatment Plant. Replace one of the plant's three co-generation engines with a new, lower output one. CIP A20140. \$1,606,544.

TRANSPORTATION

Roads

100th Ave. NE. Widen existing 2-lane roadway to four lanes: continuous left-turn, bicycle widening, curb, gutter, sidewalk, illumination, signal rework, landscaping. New signal at NE 145th. CIP 101791. \$169,000.

140th Ave. SE @ Petrovitsky Road. Improve the intersection with turn lanes, bike lanes, illumination, drainage, curbs, gutters and sidewalks. CIP 400197. \$496,000.

208th Ave. NE @ Union Hill Road. Install signal and turn lanes. CIP 100501. \$1,135,000.

238th Ave. NE @ Union Hill Road. Realign intersection. CIP 101101. \$149,000.

Benson Road SE @ Carr Road. Design Memorandum and Final Design Report; environmental review and preliminary design for intersection improvements and widening. CIP 400698. \$21,000.

Carr Road. Design Memorandum and Final Design Report. CIP 400898. \$834,000.

Cedar Mt. Bridge. Feasibility study and design recommendations to replace or rehabilitate the bridge. CIP 400395. \$4,546,000.

Des Moines Memorial Drive. Construct curb, gutter, sidewalk, bicycle lanes; signal upgrade; landscaping. CIP 300599. \$2,745,000.

Dockton Road SW Seawall. Construct new wall behind existing bulkhead; clean up debris on beach; off-site mitigation work. CIP 300298. \$236,000.

Duthie Hill @ Issaquah-Fall City Road. Design and construct drainage and road improvements to reduce flooding. CIP 202197. \$789,000.

Meadowbrook Bridge. Plans, specs and estimates for conversion from sub-standard two-land bridge to one-lane bridge. Redecking, approach repair and replacement, seismic retrofit, walkway improvements. CIP 200294. \$238,000.

NE 124th St. @ W. Snoqualmie Valley. Construct northbound right-turn lane, enhance sight distance, install traffic signal. CIP 201101. \$164,000.

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CI Budget offers contracting opportunities

Novelty Bridge SE Bank Stabilization. Stabilize three areas of riverbank with piles and vegetation. CIP 200101. \$259,000.

Novelty Hill @ W. Snoqualmie Valley. Realign intersection; install signal. CIP 200301. \$320,000.

Preston Bridge . Rehabilitate to remove structure deficiencies and improve sight distance. CIP 200397. \$235,000.

Renton Complex Expansion. Design and construct new building to replace temporary trailers for survey and maintenance staff. CIP 401200. \$157,000.

S. 120th St. Design and construct center turn lane, curb, gutters, sidewalks. Drainage improvements. CIP 300400. \$1,029,000.

Sahalee Way NE. Design and environmental studies to widen Sahalee Way; turn lanes, shoulders. CIP 200997. \$522,000.

Soos Creek Bridge. Design report for replacement construction; environmental studies, SEPA compliance. CIP 500399. \$29,000.

SPAR – North Link. Environmental studies for road linking Sammamish Plateau Access Road to Issaquah-Fall City Road. CIP 101289. \$1,701,000.

Stormwater Retrofit Program. Retrofit existing county road facilities with water quality / quantity controls. CIP RDCW21. \$155,000.

Woodinville-Duvall Road. Scoping and environmental studies for widening. CIP 100397. \$509,000.

Transit

TOD-Convention Place Station. Restore or modify station for bus transit use after Sound Transit construction is completed. CIP A00521. \$1,510,300.

Tunnel Closure – Bus Facilities. Capital improvements to bus stop level passenger facilities; new bus stops and layovers; expansion, upgrade, modification to existing bus stops. Expanded bus zones; lighting, shelters, rails, benches, ADA improvements. CIP A00520. \$858,542.

Airport

Steam Plant Access Road. Construct road from Ellis Ave. to Seattle City Light Steam Plant. CIP 001369. \$495,000.

Taxiway A3 Construction. Design and construct connector taxiway. CIP 001372. \$1,185,000.

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County's bonding program opens new doors of opportunity

County wants to help small contractors be in the best position to take advantage of opportunities that present themselves now and in the future." The program evaluates the surety bonding and financial assistance needs of these firms to support their performance and enable them to bid on larger public projects. The DevCorp team provides hands-on support and gives small contractors information that helps them address the issues that matter to financial institutions – those issues that affect their capacity for growth in this industry.

"We want to help small firms grow into larger contractors," says **Phyllis Alleyne**, Manager of the Business Development and Contract Compliance Division.

"This program complements the County's outreach efforts to notify small contractors of upcoming opportunities and provide them with technical and financial assistance to make the most of these opportunities. It also facilitates access to the informal networks of County staff, project

"This program allows us to provide local small contractors with contracting opportunities they otherwise could not compete for."

managers and other contractors."

The City of Seattle, Port of Seattle and Sound Transit, have all expressed an interest in partnering with King County in this effort.

DevCorp brings first-hand experience on similar successful projects such as with Florida's Miami-Dade Water and Sewer Department. For that project, contract financing was arranged through regional banks. According to Louis Cooper, "In King County, an in-house credit facility helps reduce time delays and streamlines the financing function for program participants."

The program provides participating small contractors surety bonds on a per

contract basis of \$1 million up to a total amount of \$3 million bonding capacity at any one time. Contractors are charged below standard rates for the surety bonds – helping to keep them competitive in the bidding process. DevCorp's Principal Carlton Lewis says, "Many small, local companies are unable to demonstrate the same financial strength as larger more established competitors and have been left out of the local bidding process for moderate to large construction projects. We've decided to turn the traditional assumptions on their head. The real question is: 'Can this contractor do the work?' The program takes into account a company's track record and technical capability, not just its financial bottom line."

The Small Contractor Bonding and Financial Assistance Program offers other financial services support such as business plan development, tax planning, and corporate financial statement preparation. For more information, call 206-684-1330. ❖

King County releases three-year M/WBE report

The Office of Business Development and Contract Compliance last year released a comprehensive report on the utilization of minority and women owned business enterprises (M/WBEs) in County contracts since the King County/METRO consolidation. Some of the report's more significant findings include:

During the period from 1996-98, County departments met or exceeded the MBE utilization goals in construction, and the WBE goals in all contracting categories except concessions.

M/WBE Goals vs Actuals (in %)				
	Minorities		Women	
	Goal	Actual	Goal	Actual
Construction	14	16.8	8	12.0
A&E	17	14.6	10	15.8
Consulting	6	5.2	15	15.1
Procurement	10	8.9	3	5.1
Concessions	10	6.3	5	2.2

County contract requirements direct contractors to achieve the contracted level of M/WBE participation at the term of the contract. Project managers authorize and monitor all changes to the scope, cost, schedule, quantities or materials and distribution of work, and must reconcile actual M/WBE participation at the term of contract compared to commitments at contract award. The changes authorized in the 16 contracts with MBEs and 15 with WBEs, in fact, reduced the level of M/WBE participation and actual dollars of M/WBE utilization.

M/WBE Utilization at Award vs. Term of Contract				
Total Dollars	Awarded \$220.3 mil	Actual \$250.9 mil	Change \$30.6 mil	% Difference 13.89
MBE Participation				
Dollars (millions)	66.9	58.3	8.6	-12.8
Utilization	30.4%	23.2%	-7.2%	-23.68
WBE Participation				
Dollars (millions)	36.9	36.7	-0.2	-0.54
Utilization	16.8%	14.6%	-2.2%	-13.10
Non-Certified Participation				
Dollars (millions)	117.2	155.9	38.7	33.02
Utilization	52.8%	62.2%	9.4%	17.80

When the Contract Administrator finds that the circumstance of the contract renders M/WBE requirements infeasible, participation may be waived. For the three-year period, 1,638 M/WBE waivers were approved for the following reasons:

M/WBE Waiver Summary		
Reason	Number	Percent
Subcontracting Infeasible	49	3.0
Emergency	52	3.2
Non-profit service	137	8.4
M/WBE Unavailability	165	10.0
Sole Source	1,235	75.4

King County contracted with 1,166 contractors, vendors and suppliers for goods and services, and reported mixed success in reaching its goals.

Contractor Employment Profile (in %)						
	Minorities		Women		Disabled	
	Goal	Reported	Goal	Reported	Goal	Actual
A&E	14.16	13.46	48.90	29.37	6.60	0
Construction	13.48	16.26	15.41	16.09	7.08	0
Consulting	14.16	30.40	48.90	35.09	6.60	0

Responding to these statistics, the County has established five priority issues for the next three years.

- ◆ A new DBE plan that complies with Federal requirements
- ◆ Response to I-200: the BOOST and the Fair Contracting Practices ordinances
- ◆ Disparity Study
- ◆ Improved contracting and employment utilization and reporting of persons with disabilities
- ◆ Significant improvements in the reliability and timeliness of data

To receive a copy of the 1996-98 Report summary, please call 206-684-1330 or visit [www.http://metrokc.gov](http://metrokc.gov).

County's M/WBE utilization declines after passage of I-200

In every category except General Consulting, percentages for MBE and WBE participation in County contracting have declined substantially.

Summary of Changes by Ethnicity and Gender (in %)				
	Architecture & Engineering	Construction	General Consulting	Procurement
MBE % 1999	4	9	12	4
MBE % 1996-1998	15	17	5	9
Change	-72	-49	134	-59
WBE % 1999	6	2	9	3
WBE % 1996-1998	16	12	15	5
Change	-64	-82	-39	-47

Title VI workshop clarifies important — but oft ignored — legislation

Title VI of the Civil Rights Act of 1964

"No person in the United States shall, on the ground of race, color, or national origin, be excluded from participation in, be denied the benefits of, or be subjected to discrimination under any program or activity receiving Federal financial assistance."

"It's time to recommit and to honor the spirit of Title VI in everything we do," said Phyllis Alleyne, Manager of the Business Development and Contract Compliance Division, as she convened last fall's two-day workshop on Title VI to the Civil Rights Act of 1964. "Back in the 1960s," said Alleyne, "everyone paid close attention to Title VI."

Workshop moderator Willie Harris, Regional Director of the Office of Civil Rights for the Federal Highway Administration's Western Resource Center in San Francisco, was quick to concur. "Title VI is in many ways like a sleeping giant," he said. "The general public hasn't really understood it until now."



About 50 people gathered last fall at Union Station to learn about and discuss their obligations, how Title VI affects contracts and grants, and how to better apply Title VI in their day-to-day work.

The planners for this two-day workshop initially designed it for public employees working in departments where the County provides benefits or services. After several of the County's government partners expressed interest in actively participating in the workshop, the format was expanded to address a broader audience. According to Willie Harris, "This is the first time

a forum of this type has been convened on the topic of Title VI." Sound Transit, the City of Seattle, the Port of Seattle, Seattle School District No. 1, Port of Tacoma, City of Tacoma, Federal Transit Administration and the Washington State Department of Transportation were all represented. The workshop offered valuable information and heightened awareness of these agencies' Title VI responsibilities for promoting opportunity and the fair treatment of persons employed in or affected by their programs.

Harris, a national civil rights leader in both the private and public sectors, emphasized that while Title VI focuses primarily on state departments of transportation, it applies to all services and benefits that receive Federal aid. Sub-recipients include counties and cities. "Everything *any* organization does falls under Title VI once it receives \$1 of Federal money," said Harris.

Harris pointed out that Title VI is not about employment. Traditionally, state, county and city recipients of Federal funding have been conscientious about Disadvantaged Business Enterprises (DBEs), but have tended to forget that there are other major civil rights programs in addition to DBE. With the advent of initiatives like I-200, more issues are being raised. Yet, Title VI continues to be ignored by many.

The original language of Title VI didn't cover gender, age, disability, but subsequent legislation rectified the gaps. The scope of Title VI was further expanded by the Civil Rights Restoration Act of 1987 to include all of a recipient's and contractor's programs or activities whether federally assisted or not.

"Despite Title VI," said Harris, "there remain widespread discriminatory practices, intentional or not." Title VI investigators are trained Civil Rights personnel. According to Harris, "They don't use a heavy hand, but prefer working directly and closely with states, counties and cities. States must

conduct an annual review with counties and cities. (King County has



committed to assurances of compliance with Title VI.)

Most complaints are with Title VI, ADA and environmental justice. In most cases, when organizations are shown to be falling short, they will do everything possible to comply. If an organization or agency is found in violation of Title VI, it is given 90 days to correct it, or submit a plan of action. That "plan" must include a Title VI complaint procedure.

As an example, Harris said, "Minority communities have the least voice in the placement of major highway projects. They often are not adequately advised of disruption, or of projects that will disrupt or separate the community, or relocate churches. These communities need mitigation to ensure "environmental justice." Title VI helps to find the least intrusive option with the least impact.

Harris said the biggest misconception is that most folks are concerned with applying title VI only in the construction phase of a project. "They don't think of Title VI in terms of planning: from project conception," he said, "and there's a general lack of understanding on how to apply Title VI."

The Title VI training workshop was presented by King County's Business Development and Contract Compliance Division, in partnership with the Port of Seattle and Sound Transit. For more information on Title VI, please call 206-296-8664. ❖

King County Small Business Loan Program

If your business is located in King County but outside the Seattle city limits, you may be eligible for King County's Small Business Loan Program (KCSBLP). The program is designed to provide financing and technical assistance to small businesses that are unable to secure credit from traditional sources such as banks and other commercial lenders. The program makes loans up to \$50,000 available to qualified businesses, with terms up to five years, at a current interest rate of up to 12 percent, plus a two percent loan fee. For every \$35,000 loaned, the business must create one full-time job that is held by a low-to-moderate income person.

The money you borrow may be used for equipment purchase, inventory, contract financing and/or working capital. Funds also may be used to start up a business, in which case the



Janie Sacco and Pablo Lambinico at County's Small Business Loan Program

proposed venture will be evaluated on the feasibility of its business concept and potential market. Although the credit criteria is more flexible than that of a traditional lender in the areas

of collateral, credit history and length of time in business, you must nonetheless show the ability to provide:

- Some form of collateral (although lack of collateral does not automatically disqualify an applicant)
- Some equity (owner's resources) invested in the business
- Documentation that one job has been created for every \$35,000 loaned

The loan program is designed to provide technical assistance from the application process through the term of the loan. Assistance might take the form of help or resources with business planning, financial projections and analysis, marketing or organizational operations. To find out more about the King County Small Business Loan Program, call Janie Sacco at Community Capital Development, 206-324-4330, ext. 103. ♦

Interbay Pump Station showcases M/WBE subs

A city the size of Seattle has a complex infrastructure that we rarely see and usually take for granted. Conveying sewage flow from downtown Seattle to the West Point Wastewater Treatment Plant (WWTP) is not an operation that most of us think about a lot, but were it to fail – you can bet we'd notice something was wrong.

The Interbay Pump Station is a critical link in that sewage conveyance system, operating as part of the Elliott Bay Interceptor (EBI).

The station was originally built in the early 1960s as part of the METRO system conveying wastewater to the West Point treatment facility. It's gone through several upgrades over the years and now faces a major facelift to fix "everything that hasn't been fixed yet," meet requirements for increased pumping capacity, and ensure that the station's operation is coordinated with the County's new Denny Way combined sewer overflow (CSO) control facilities.

The Interbay station is one of the largest pump stations in the King County wastewater system; the planned upgrades will increase its output from 128 million gallons a day to 133 million.

The first stage of the project was pre-design, or identifying the scope of the

work that needs to be done. Parametrix was chosen as prime contractor.

Parametrix was established as an MBE engineering and environmental

services firm in the early 1970s. It grew steadily in business volume, staff and reputation, and by the early 1990s, it had grown too large and successful to continue to qualify for M/WBE status.

Several years ago, the founding owners began planning for both retirement and the future of their

company: Today Parametrix is 100 percent owned by its 350 employees, with offices in Sumner, Kirkland, Bremerton, Portland, Corvallis, Seattle and Tacoma.

Parametrix has evolved from its early emphasis on landfill, wastewater treatment and survey projects to an increasing focus on environmental permitting and EIS projects. "The 'soft side' versus hard engineering grew rapidly," says **Tom Delaat**, the

company's Project Manager for the Interbay Pump Station project.

"Parametrix was on the leading edge of environmental sciences."

Besides the Interbay Pump Station, Parametrix also is lead consultant on the Marine Outfall Siting Study for the County's North End Treatment Plant.

Parametrix expects to complete pre-design on the Interbay project this year, making way for the design phase, then construction in 2003. The multi-million dollar project poses unique challenges

because the facility needs to keep running throughout construction.

Contracts for the Interbay project were awarded pre-I-200. As a "graduate" M/WBE firm, Parametrix was firmly committed to the project goals. Included in the long list of M/WBE subcontractors were Damon S. Williams Associates, Bright Engineering and RoseWater Engineering.

Continued on page 10

Interbay Pump Station showcases M/WBE subs

Damon S. Williams and Associates knows the nose issues

It comes as no surprise that a critical element in a sewage project is odor control. **Damon S. Williams and Associates (DSWA)**, a civil, sanitary and environmental engineering firm based in Phoenix, has lead responsibility for the Interbay odor control study. The firm evaluates data and examines chemical and non-chemical odor and corrosion control approaches to manage hydrogen sulfide emissions, reduce corrosion rates and eliminate odorous emissions at the pump station itself and along the EBI corridor.

Founded in 1987 by Damon Williams, the company has grown to 27 employees and serves clients throughout the West. DSWA's professionals do research, design, construction and operations – and specialize in water and wastewater engineering.

Bright Engineering ensures good vibes

Structural design for the pump station upgrade and the pump shaft vibration analysis work is being done by Bright Engineering, Inc. **Ade Bright**, who had come to the Puget Sound area from Nigeria almost 30 years ago to attend the University of Washington, founded the company four years ago. After many years of working for large engineering companies, he has built his new business to five employees who focus on contracts with clients including the City of Seattle, King County and Sound Transit, where its work includes commuter rail stations in Puyallup, Sumner and Lakewood, as well as Seattle's Beacon Hill light rail tunnel.

Bright Engineering also has been brought on board for the Denny Way CSO control facilities project where the company will be involved in construction services for structural design.

Ade admits that the playing field has changed since the passage of I-200 and I-695, but business has remained brisk since most of his contracts come from repeat clients. So brisk that looking at the current and upcoming workload, Bright plans to expand his staff.



Interbay Pump Station is a critical link.

RoseWater does WasteWater

Experience pays off, and RoseWater Engineering's thorough knowledge of the Denny Way CSO control facilities project, from its role as prime design consultant for the Elliott Bay interceptor tie-ins, made the company a valuable member of the Interbay project team. According to Project Engineer **Tom MacBriar**, RoseWater is charged with ensuring that whatever is done at the Interbay station doesn't negatively impact the existing system.

RoseWater specializes in civil engineering: water and waste water conveyance systems, storm water systems analysis and design, and civil site design for public buildings such as schools.

Founded by civil engineer **Amy Haugerud** in 1983, RoseWater grew steadily to 44 employees. When WS-DOT canceled all its consulting contracts as a result of I-695, the firm was forced to downsize to 35.

Haugerud says the majority – about 80 percent – of the company's business is with repeat clients. She emphasizes the importance of constantly building relationships with clients – and doing research.

Okay, we had to ask: "RoseWater" is a surprising name for a company that focuses on wastewater and sewers. Haugerud laughs, "I love roses and I loved the irony." ❖

M/WBE firm selected as design consultant for tunnel enlargement

CivilTech Corporation, a WMBE owned civil engineering design firm, was the design consultant to enlarge the tunnel lane of King County's Renton Transfer Station.

A rock retaining wall, located on the east side of the tunnel, interfered with the placement of three-axle trailers as they enter the tunnel, causing their rear wheels to drag sideways. CivilTech was charged with evaluating the site for alternative solutions, then designing

a means of widening the tunnel to provide easier access.

Last fall's construction was valued at \$25 - \$30,000.

CivilTech was founded nine years ago by structural engineer **Julie Huang**. A dozen employees work at the firm whose specialty is civil, structural and geotechnical engineering as well as developing software programs for geotechnical applications. Although impacted by I-200, the firm was hit hardest by I-695,

since most of its work is in the transportation industry — a sector sustaining major funding cutbacks after passage of the initiative. Yet the firm's outlook is optimistic: In 2000, the legislature allocated funds for additional highway work.

CivilTech is not new to King County projects and was particularly pleased that, for the Renton tunnel enlargement, its design solution was far more cost effective than King County had first anticipated. ❖

Connecting Neighborhoods and Cultures

When the Weller Street Pedestrian Bridge opened in July 1999, the unique structure won high praise – and the 1999 Washington State AIA Civil Design Award for architects Arai/Jackson. The project also was a success story for the many M/WBEs who contributed to the function and beauty of this important span that connects Seattle's Chinatown-International District with historic Pioneer Square, transporting crowds to and from the city's new sports stadiums. The bridge also will serve as an important transportation link: a terminal stop in Sound Transit's commuter rail system, a future link with Metro bus riders and continued service for Amtrak patrons.

The prime design consultant was KPFF, a local civil and structural engineering firm. Carol Pennie, a KPFF project manager, said the firm put together a team mostly of subs they had worked with before. After less than year of design, and slightly less than a year of construction, the bridge was completed. About 200 feet south of King Street Station and spanning the railroad tracks, it attaches to the Fourth South Viaduct on the east and the former Kingdome north parking lot on the west.

Because of its location in a historic part of Seattle, the project needed approvals from the State Historical Preservation Officer, the Pioneer Square Preservation Board and the Seattle Design Commission. KPFF faced unique challenges: Everything from the style of bridge (steel girder) to the color of steel and type of bricks was scrutinized to ensure a proper fit in the historic neighborhood.

Part of the preliminary work involved determining how wide the bridge, stairwells and landings needed to be to accommodate the peak numbers of people who would be coming to and leaving both the new baseball and football stadiums. That was the job of **Marnie Heffron**, a



Weller Street Pedestrian Bridge

WBE transportation designer, planner and pedestrian studies expert who had done earlier work on both stadiums.

Bring in the artists

"The best time to integrate the artist into the design team is early in the design process," Pennie said. "We're thinking structure, they're thinking images. Sometimes, it can be a challenge to seamlessly integrate the art, architecture and engineering into the programmatic requirements of the project." In this case, KPFF included the artists early on in the design process. And it paid off.

Creativity and innovation were key in creating an attractive yet functional screen to prevent material from being dropped or thrown from the bridge onto trains below. Artists **Fernanda D'Agostino** and **Valerie Otani** created panels of decorative metal grillwork, cut with a laser, and adorned with images that tell a story about the various cultures in the International District. Both children of immigrants, they incorporated symbols that allow people of different cultures to come together and create a new society, connecting the past to the present. D'Agostino, Otani and KPFF formed an effective liaison, translating the world of the artist into the language of the engineer – and vice versa.

Let there be light

Lighting was critical to the project in terms of function and aesthetics. WBE lighting designer **Denise Simpson** created a plan for lighting the grating, art and metalwork that causes a magical interplay of lantern light, skylight, reflections from the glass elevator tower and shadows from grillwork.

Sarenco, a WBE firm owned by **Cathy Waldron** installed the controls and lighting throughout, including lanterns that project images matching those on the screen onto the deck. Sarenco, a nineteen year-old, eight-person firm, faced some tricky challenges accessing several underground City Light vaults.

Keeping it safe

Security for the bridge includes gates at each end that close off the bridge at night; Sound Transit will determine the hours. Zesbaugh, Inc., another WBE, furnished the two overhead coiling grills (similar to the security grills you see in malls) that lock off the entrances. **Gladys Anderson** started her career working for a steel company in Portland owned by Mr. Zesbaugh. She moved to Seattle, continuing in the steel business at Bethlehem Steel. When Mr. Zesbaugh expanded his business to Seattle, he asked Gladys to return; that was 37 years ago. She purchased the company in 1984. Among other County contracts are those for the fire doors in Safeco Field and the Stadium Exhibition Hall, as well as toilet partitions and garage and loading dock doors.

The \$4 million Weller Street Pedestrian Bridge project is both a handsome and functional enhancement to the International District/Pioneer Square neighborhoods, but also a tribute to the many M/WBEs whose talents, creativity, energy and commitment contributed to its success. ♦

U.W. Business School program: A valuable resource for small businesses

Are you looking to grow your business? Perplexed by marketing challenges? Facing a management problem? Trying to expand your customer base? Seeking new opportunities? All of the above?

An innovative program at the University of Washington School of Business might be just the solution. The school's Business and Economic Development Program (BEDP) provides management consulting services and other technical assistance to small businesses, while at the same time increasing economic opportunity in distressed neighborhoods, promoting business education and building a sense of community. It's a one-stop "win-win" for everyone involved.

Program Director **Michael Verchot** says, "We're looking for businesses with multiple issues requiring intensive, long-term consultation." Verchot believes that for some small businesses, especially those in which one or two people make all the decisions, narrowly defined technical assistance is helpful, but not nearly as helpful as assistance that addresses a broad range of skills.

The BEDP pairs teams of business school students with small business owners, mostly located in Seattle's Central Area, Chinatown/International District, Rainier Valley, and other southeast Seattle neighborhoods. Students learn about small business management and inner city economic development while simultaneously assisting inner city entrepreneurs to grow their businesses. Since its inception in 1995, nearly 300 students have worked with 90 small businesses, resulting in the creation of more than 175 new jobs and the addition of more than \$5.5 million in new revenues to these companies.

The program grew out of a collaboration in the early nineties among community-based organizations, private sector leaders, elected officials and the UW Business School.

Funded by private grants and gifts, it has an advisory board of stakeholders, including small business owners, community organizations, corporations and the School of Business Administration.

The Consulting Services

Inner-city businesses receive more than 200 hours of consulting services over a three-to-six-month period in the BEDP. Student teams are assisted by UW Business School alumni and mentors from the Seattle Rotary Club.

"There is no cost to the businesses we select, Verchot says. "However, a project's success, and the business growth that can result, do require a substantial time commitment on the part of the business owner. During the first quarter of the year while students are actively working with the selected companies, business owners must be prepared to spend up to five hours a week gathering data and meeting with team members, plus additional time meeting with the BEDP program director, alumni and Seattle Rotary Club members.

Clients see results

Does all that time pay off? Ask **Al Quan**, owner of Four Seas Restaurant, a Chinese restaurant that also offers catering services. As more and more companies do business on-line, Four Seas was looking for new ways to reach customers with information about its services. BEDP students developed a

web site (www.FourSeasRestaurant.com) that is drawing new attention to this family-owned restaurant. "This was also a great project for our students. They were able to learn new technology skills while helping this well established firm compete in a new environment," said Verchot.

LaQuita Hester, owner of Diverse Employment, Inc. sought consulting services to expand its customer base. The BEDP helped this temporary and permanent job placement company to expand its marketing to both businesses and to young urban professionals seeking employment in growing technology businesses. The company is already expanding its customer base on Seattle's eastside and is re-designing its management structure to facilitate future growth.

The Timeline

The program operates on a schedule corresponding to the students' school year. During the summer, Verchot meets with owners of prospective companies, reviews their business plans, marketing materials and financial statements, and identifies businesses with growth potential. "We usually receive 20 to 30 applications each year," Verchot says. "

When school starts in the fall, the BEDP Advisory Board selects a maximum of 15 companies to participate as clients in the program.

In November and December, the businesses complete a



Michael Verchot

Business Performance Audit that assists the students in prioritizing each company's immediate needs and identifying the greatest obstacle to its growth. Contracts outlining the project are drawn up and signed, and the BEDP assembles a student team whose expertise matches each of the projects.

Then the one-on-one work begins in earnest. During the first quarter of the year, students spend 200-300 hours working closely with their assigned business and each other to develop specific business strategies.

In the spring, UW Business School alumni and Seattle Rotary Club members get involved, spending 8-15 hours a month working with the business owners to implement the consulting team's plan.

An added plus

The program also has a personal impact on each student's life. "Our evaluations show that students learn business skills better in the field than in the classroom," Verchot says. "This program offers valuable exposure to the inner city, to the unique problems and potential that minority owned businesses face. It also exposes the students to the vibrant economic environment that exists in Seattle's inner city communities."

For more information, contact Michael Verchot, 206-543-9327 or mverchot@u.washington.edu. You can also visit the program's web site at <http://depts.washington.edu/~busdev> ❖

Upcoming Contracts

The following list presents available information on contracts King County expects to advertise over the next several months.

Because scope of work or estimated value may change by the time contracts go out for bid or proposal, King County provides three ways for you to keep up to date on goods and services currently being advertised:

- **PRINT:** See the *Seattle Daily Journal of Commerce*, Thursday's *Seattle Times* or minority-owned publications.
- **PHONE:** Call the County's 24-hour contract information lines.
- **INTERNET:** Access King County's home page.

M/WBE compliance specialists can provide general information about contracts in their specialties and may be able to refer you to project staff for technical information. Details about road, bridge and transit construction projects are available on the Internet at www.metrokc.gov/kcdot/dot98con.htm.

See the last page for county telephone numbers and the home page address

Consulting	Description and source	Estimated value (if known)	Expect to advertise	Compliance specialist
Roads	12th Ave SW. Enclose ditches. Provide curb, gutter and side-walks on the west side. (CIP 300600)	\$300,000	2nd qtr. 01	Alexander
	Orillia Rd. S - Stage II. Rebuild roadway. Provide curb, gutter and sidewalks; drainage. (CIP 400696)	\$1,100,000	2nd qtr. 01	Alexander
	Countywide Bridge Painting. Paint steel elements of County bridges. (CIP 709595)	\$1,000,000	2nd qtr. 01	Alexander
	NE 124th - Phase 1b. Reconstruct intersection of SR 202 & NE 124th St. (CIP 100389)	\$300,000	2nd qtr. 01	Alexander
	2001 South County Overlay. Overlay of County roads. (CIP C78001)	\$2,200,000	2nd qtr. 01	Alexander
	2001 North County Overlay. Overlay of County roads. (CIP C78002)	\$2,000,000	2nd qtr. 01	Alexander
	Ripley Lane. Build walls to prevent erosion; provide drainage and overlay. (CIP 200799)	\$300,000	2nd qtr. 01	Alexander
	NE 124th St - Traffic Control Center - Stage I. Signal inter-connect for corridor and incident management. (CIP101496)	\$500,000	2nd qtr. 01	Alexander
	S 96th - Stage II. Widen roadway, illumination and traffic signal. (CIP300390)	\$100,000	2nd qtr. 01	Alexander
	Sikes Lake Trestle Bridge. Seismic retrofit. (CIP C72409)	\$70,000	2nd qtr. 01	Alexander
	10th Ave SW. Pedestrian facilities on the east side. (CIP 301000)	\$325,000	2nd qtr. 01	Alexander
	Kanaskat Bridge OX. Seismic retrofit. (CIP C72402)	\$70,000	2nd qtr. 01	Alexander
	Geotechnical. Professional engineering services for various transportation projects. (On-call contract.)	\$500,000	2nd qtr. 01	Alexander
	2001 Pavement Marking. (On-call contract.)	\$250,000	2nd qtr. 01	Alexander
	General Engineering/Roadway Design. Professional engineering services for various transportation projects. (On-call contract.)	\$500,000	2nd qtr. 01	Alexander
	Construction Management. Professional engineering services for various transportation projects. (On-call contract.)	\$500,000	2nd qtr. 01	Alexander
Public education	Household Hazardous Waste School Program. Provide teacher training workshops on HHW, follow-up classroom presentations, and project assistance to teachers.	\$150,000	2nd qtr. 01	Alexander
Solid Waste	Transfer Station Roof Replacements. Replace existing roof structures to increase vertical clearance at Houghton, Renton, and Algona. (CIP 003093)	\$300,000	2nd qtr. 01	Levey

Continued on next page

	Description and source	Estimated value (if known)	Expect to advertise	Compliance specialist
Solid Waste	Cedar Hills Facility Improvements, Phase II. New truck driver's/shop employee lunchroom, office administration building, scales and scale house, facility and operator's crew building, and shop maintenance administration building. (CIP 013005)	\$300,000	1st qtr. 02	Levey
	Houghton Transfer Station Safety Improvements. Upgrade recycling area and perimeter fence; enclose tipping floor west wall for noise mitigation; site access control; expand loaded trailer parking with wet well relocation; widen tunnel approach road. (CIP 013020)	\$800,000	2nd qtr. 02	Levey
	Renton Transfer Station Safety Improvements. Update full-trailer parking; install new scalehouse, add standby generator and visitor parking, widen tunnel lane, relocate retaining wall. (CIP 013030)	\$493,000	2nd qtr. 01	Levey
	Bow Lake Transfer Station Safety Improvements. Upgrade trailer loading chute, spare equipment parking pad, operations building air conditioning/ventilation, unisex restroom/locker room, yard hydrants, standby electrical power, and new scale facility. (CIP013040)	\$1,000,000	1st qtr. 02	Levey
	Algona Transfer Station Safety Improvements. New scales & scalehouse, hosebib; upgrade perimeter fence, backup generator. (CIP 013060)		2nd qtr. 01	Levey
	Cedar Hills Area 6 Development. Design, construction services, preparation of a hydrogeologic report, and operations and maintenance report. (CIP 013331)	\$15,200,000	1st qtr. 02	Levey
	Cedar Hills Surface Water Improvements. Evaluate quality management facilities, prepare a site-wide Endangered Species Act (ESA) Inventory and Biological Assessment, predesign and design modifications to existing quality management facilities or new facilities, construction and construction management. Design and build conveyance facilities to divert potentially contaminated water from the South Stormwater Lagoon to reduce leachate management costs. (CIP 013333)	\$1,259,000	2nd qtr. 02	Levey
	Algona Full Trailer Parking Improvement. Install additional lighting at the full trailer parking area. (CIP CMPN08)	\$20,000	2nd qtr. 01	Levey
	Enumclaw Transfer Station Roof Repair. Patch roof and install gutters on the recycling canopy roof. (CIP CMPP08)	\$5,000	3rd qtr. 01	Levey
	Factoria Transfer Station Scalehouse. Replace existing scalehouse with updated amenities. (CIP CMPQ08)	\$150,000	3rd qtr. 01	Levey
	Algona Lights. Add lighting at entrance and exit ramps and around the trailer storage areas to improve visibility. (CIP CMPN15)	\$15,000	2nd qtr. 01	Levey
	Algona Retaining Walls. Replace slopes at tunnel entrance and exit with retaining walls to reduce maintenance costs. (CIP CMPN19)	\$50,000	2nd qtr. 01	Levey
	Algona Sewer Modification. To meet the new policy regarding discharge of contaminated industrial stormwater into the sanitary sewer modifications to the existing systems (both sanitary sewer and storm drainage) are needed. CMPN20	\$80,000	4th qtr. 01	Levey
	Bow Lake Transfer Station. Pressure-wash and paint walls. (CIP CMPW09)	\$30,000	2nd qtr. 02	Levey
	Cedar Hills Wastewater Manhole Rehabilitation. Identify & verify status of all sewer manholes, prepare map with identification numbers, prepare summary findings and corrective measures, complete construction, update maps. (CIP CMPC04)	\$100,000	2nd qtr. 01	Levey

Continued on next page

	Description and source	Estimated value (if known)	Expect to advertise	Compliance specialist
Solid Waste	1st NE TS Lighting. Install lighting around entrance and exit ramps, trailer storage areas and employee parking area to improve nighttime visibility. (CIP CMPR07)	\$15,000	2nd qtr. 01	Levey
Wastewater treatment	Environmental Lab, office space. (CIP C03112C)	\$2,100,000 - \$2,600,000	2nd qtr. 01	Winston
	Richmond Beach HVAC.	\$175,000	2nd qtr. 01	Winston
	Odor Control Unit Upgrade & Vent. (CIP C93079C)	\$200,000	2nd qtr. 01	Winston
	Kenmore Pump Station Seal Water. (CIP C93043C)	\$160,000	2nd qtr. 01	Winston
	Carbon Tower at Medina.	\$80,000	2nd qtr. 01	Winston
	West Point Instrument Air Compressor.	\$145,000	3rd qtr. 01	Winston
	Vashon Island Interim improvements. (CIP C13013C)	\$500,000	2nd qtr. 01	Winston
	West Point Primary Structure Enhancements. (CIP C03006C)(CIP C03006C)	\$400,000	2nd qtr. 01	Winston
	Sweylocken - FM Discharge Odor Control. (CIP C93068C)	\$530,000	3rd qtr. 01	Winston
	Brick Sewer Rehab.	\$300,000	2nd qtr. 01	Winston
	ESI Section 1 Capacity Restoration. (CIP C03070C)	\$5,000,000	2nd qtr. 01	Winston
	North Creek Storage. (CIP C13008C)	\$25,000,000	2nd qtr. 01	Winston
	West Point Elect. Backup system improvements.	\$500,000	4th qtr. 01	Winston
	West Point, Digester HVAC Modifications. (CIP C03037C)	\$500,000	3rd qtr. 01	Winston
	S. Henderson St. Pump Station Upgrade. (CIP C93006C)	\$3,600,000	2nd qtr. 01	Winston
	Jameson Facility, weld shop.	\$300,000	2nd qtr. 01	Winston
	Lakeland Hills Pump Station Upgrades. (CIP C03026C)	\$3,560,000	2nd qtr. 01	Winston
	West Point Electrical & Backup System Improvements.	\$516,000	2nd qtr. 01	Winston
	Fairwood Interceptor.	\$2-4,000,000	2nd qtr. 01	Winston
	West Point Clarifier Painting/Coating (3 yr. Contract).	\$940,000	2nd qtr. 01	Winston
	West Point Cogen replacement.	\$1,000,000	2nd qtr. 01	Winston
	East Coating Work Order. (CIP C13046C)	\$200,000	2nd qtr. 01	Winston
	Vibration Monitors Replacement - Lake Ballinger and Richmond Beach Pump Stations.	\$125,000	2nd qtr. 01	Winston
	Alki Roof Replacement.	\$200,000	3rd qtr. 01	Winston
Engineering	Kirkland Pump Station Upgrade. (CIP E03032E)	\$700,000	2nd qtr. 01	Winston
	Bellevue Pump Station Upgrade.	TBD	2nd qtr. 01	Winston
	Pump Station Electrical and Instrumentation Upgrade.	\$400,000	3rd qtr. 01	Winston
Design	Architectural Services on Work-Order Contract for Buildings and Facilities.	\$500,000	2nd qtr. 01	Lee
	Mechanical/Electrical Engineering Services on Work-Order Contract for Buildings and Facilities	\$500,000	2nd qtr. 01	Lee
	North Rehabilitation Facility Pre-Design Services	\$150,000	2nd qtr. 01	Lee
	Cedar Hills Facility Master Plan	\$60,000	3rd qtr. 01	Lee

	Description and source	Estimated value (if known)	Expect to advertise	Compliance specialist
Construction	Skykomish Basketball Court	\$300,000	3rd qtr. 01	Lee
	Cougar Mountain Parking and Road Construction	\$1,324,320	3rd qtr. 01	Lee
	White Center Fieldhouse Rehabilitation	\$332,405	2nd qtr. 01	Lee
	Cottage Lake Park Phase II	\$900,000	2nd qtr. 01	Lee
	Marymoor Park Baseball Field Rehabilitation	\$1,186,000	2nd qtr. 01	Lee
	Clise Mansion Re-Roofing	\$125,000	2nd qtr. 01	Lee
	Kent Regional Justice Center: Additional heating controls for courtrooms, miscellaneous HVAC	\$160,000	2nd qtr. 01	Lee
	Regional Justice Center: Intensive Rehabilitation Program	\$900,975	4th qtr. 01	Lee
	Assessor's Office in Administration Building: Remodel 7th and 8th floors	\$225,000	2nd qtr. 01	Lee
	King County Jail: Remodel reception area	\$100,000	3rd qtr. 01	Lee
	King County Jail: Remodel electronic security & Med/Psych	\$7,200,000	3rd qtr. 01	Lee
	Sheriff's Office: Remodel Fingerprint Unit - 1A Courthouse	\$1,300,000	2nd qtr. 01	Lee
	Cedar River Trail Paving	\$200,000	3rd qtr. 01	Lee
	King County Parks Bridge and Trail Repairs	\$287,237	3rd qtr. 01	Lee
	Communications Center Construction Management		2nd qtr. 01	Lee
	Medical Examiner's Roof at Harborview		3rd qtr. 01	Lee
Transit	General Architectural/Engineering Services Work	\$1,000,000	4th qtr. 01	Winston
	Burien Transit Center	\$500,000	2nd qtr. 01	Winston
	Central Base Expansion Design	\$1,500,000	2nd qtr. 01	Winston
	Component Supply Center HVAC	\$300,000	2nd qtr. 01	Winston
	South Base Bus Parking Pavement Upgrade Phase II (C13006C)	\$1,800,000	2nd qtr. 01	Winston
	North Base Quiet Room	\$40,000		Winston
	Aurora Village Transit Center	\$1,650,000	2nd qtr. 01	Winston
	Bus Zones 2001	\$500,000	2nd qtr. 01	Winston
	AB ACP Overlay Upgrade	\$313,000	2nd qtr. 01	Winston
	AB Trolley Parking PCCP Replacement	\$380,000	2nd qtr. 01	Winston
	NB PCCP Panel Replacement	\$117,000	3rd qtr. 01	Winston
	Central Substation Replacement	\$2,250,000	2nd qtr. 01	Winston
	CSC Maintenance Lighting Upgrade	\$318,000	2nd qtr. 01	Winston
	AB/EB/RB/SB Parts Cleaner Cranes	\$160,000	3rd qtr. 01	Winston
	Pacific Highway South P&R	\$11,120,000	4th qtr. 01	Winston
	EB Upholstery Shop HVAC Addition	\$47,000	4th qtr. 01	Winston
	Asphalt Repairs	\$150,000	2nd qtr. 01	Winston
	Concrete Paving Repairs	\$150,000	2nd qtr. 01	Winston
	General On-Call Construction	\$400,000	2nd qtr. 01	Winston

Bulletin board:

SBA WOMEN'S BREAKFAST ROUNDTABLES & FOCUS TRAINING

This management series includes training and in-depth breakout presentations.

◆ 7:30 - 10 a.m.

◆ \$15 includes continental breakfast. Visa and Mastercard accepted.

◆ Reasonable arrangements for persons with disabilities will be made if requested at least two weeks in advance.

Seattle Women's Network for Entrepreneurial Training (WNET)

Business Enterprise Center, Sixth and University
(1200 6th Avenue), Seattle.

To register:

contact Carol at 206-553-7315 or carol.andersen@sba.gov.

For more information, visit www.sba.gov/seattle/seawnet.html

7:30 - 10:30 a.m. ◆ \$15 (\$20 at the door)

Real Life Experiences of Women Business Leaders – May 11

Getting Your Product to Market – June 8

Playing the Media Game:

How to Get Publicity for Your Small Business

Time: 8:30 a.m. - Noon ◆ April 27, Part 1 / May 4, Part 2

Eastside Women's Breakfast Roundtables

Time: 7:30 - 9:30 a.m. ◆ \$18.00 (\$15 for Chamber members)

Location: Crab Cracker Restaurant, Kirkland

E-Business Essentials – April 20

Playing the Trade Game: Exporting and Importing – June 15

TACOMA WOMEN'S NETWORK FOR ENTREPRENEURIAL TRAINING (WNET)

The WNET Roundtable is a mentoring and support group for women business owners or those contemplating business ownership. The Thursday breakfast sessions allow you to tap into knowledge, experience and support you need to help you and your business grow and prosper.

747 St. Helens Avenue, Suite 200, Tacoma, WA

7:30 - 9:30 a.m. ◆ \$12 preregister / \$15 at the door

For more information, call 253-591-7026

Marketing 101 – April 26

Learn to capitalize on marketing opportunities by communicating what you do and how it can benefit potential customers.

Home-Based Business Basics – May 17

Owning a home-based business offers many rewards and presents many challenges. Learn how to establish a home office and market a product or service.

Women's Investment & Retirement Planning Made Simple – May 24

Learn various options through bank, investment and insurance products for preparing yourself for retirement.

Benefits of Leasing versus Buying – June 21

Learn the benefits of leasing office equipment versus buying and the dollars you can save.

Beginning Business Workshop

May 3, 7:30 a.m. - 4 p.m. ◆ \$25

Fort Lewis, Building 5212

An all day workshop for those thinking about starting a business. Regulations, taxes, insurance, financing, legal issues, planning, marketing and local resources.

SMALL BUSINESS WORKSHOPS

Sponsored by the Service Corps of Retired Executives (SCORE) and the U.S. Small Business Administration (SBA). Visit www.seattlescore.org and www.sba.gov/seattle/seawnet.html

8:15 a.m. - 4 p.m.

1200 Sixth Avenue (Sixth and University), Suite 1700.

\$50 pre-register ◆ \$60 at the door, includes lunch
(all five classes, \$189; any three, \$129)

To register, call 206-553-7320.

Starting A New Business – May 2, June 6

e-Business – May 3, June 7

Building A Business Plan – May 9, June 14

Marketing and Sales for Small Businesses – June 13

Money, How to Raise It and How to Use It – May 23

Targeting Success for Your Small Business – June 26

M.J. Murdock Executive Plaza, Room 725

703 Broadway, Vancouver, WA

\$50 pre-register by June 19; \$55 at the door

CERTIFICATION WORKSHOPS

Certification provides unique bidding and contracting opportunities for minority and women-owned businesses. Applications will be provided. Presented by the USDOT-Western TEAM Program of South Seattle Community College.

10 a.m. - Noon ◆ Free.

SSCC Duwamish Branch,
6770 East Marginal Way S., Seattle, Building A

Pre-registration is required. Call 206-764-5375.

April 25 ◆ May 30 ◆ June 27

ASSOCIATED BUILDERS & CONTRACTORS (ABC)

Ongoing networking events and classes. Call 425-646-8000 or visit www.abcwestwa.org/calendar.html for information and directions.

Breakfast Round Tables

Thursdays ♦ 7:30-9 a.m.
\$16 includes class and breakfast.

North End: Call for location.

May 17: Employee Assistance Programs

South End: LaQuinta Inn, Tacoma

May 10: Employee Assistance Programs

June 14: Design Build

Safety Seminars

May 17-18: OSHA – 10 Hour Course
9 a.m. - 4 p.m. ♦ La Quinta Inn, Tacoma

May 19: First Aid / CPR ♦ 8:30 a.m. - 5 p.m.
PLU, Tacoma

May 24: Accident Investigation & Crisis Communication
1 - 5 p.m. ♦ CITC, Bellevue

May 25: Confined Space – Rescue Team Training
8 a.m. - 5 p.m. ♦ Hillman Training Center

June 14: Stairways and Ladders
2 - 4 p.m. ♦ CITC, Bellevue

June 19: Flagger Training
8 a.m. - 5 p.m. ♦ CITC, Bellevue

June 28: Fall Protection ♦ 1 - 5 p.m. ♦ CITC, Bellevue

Workers Comp Workshops

April 27: Confined Space ♦ 1-5 p.m. ♦ CITC, Bellevue

May 2: Workers' Comp Fraud
7:30 - 9 a.m. ♦ WestCoast Bellevue Hotel

May 22: Experience Rating
1 - 5 p.m. ♦ CITC, Bellevue

June 6: Stute Decision
7:30 - 9 a.m. ♦ West Coast Bellevue Hotel

June 21: Claims Management
1 - 5 p.m. ♦ CITC, Bellevue

Management Seminars

At CITC, Bellevue:

April 26: Bringing Out the Best in Your People –
Sales Part II ♦ 1 - 5 p.m.

May 3: Proactive Project Management ♦ 9 a.m. - 5 p.m.

May 4: Proactive Project Management ♦ 8 a.m. - 4 p.m.

June 7: Crime Prevention ♦ 1 - 4 p.m.

At La Quinta Inn, Tacoma:

May 15: General vs. Subs ♦ 1 - 4 p.m.

WOMEN'S BUSINESS CENTER AT COMMUNITY CAPITAL DEVELOPMENT

1437 S. Jackson Street (at 16th Avenue)

To register for classes, call 206-325-9458

Women's Business Center Orientation

2nd Tuesday of each month ♦ 9 a.m.

4th Thursday of each month ♦ 6 p.m.

Learn how to get help with writing a business plan, analyzing new ideas, developing marketing strategies, creating financial statements, preparing loan applications and contacting mentors. **Free.**

CHILD CARE RESOURCES (CCR)

Child care training and job placement for current and former welfare recipients. For more information, call 253-852-1908 x213.

SOUTH SEATTLE COMMUNITY COLLEGE (SSCC)

SMALL BUSINESS DEVELOPMENT CENTER (SBDC)

Improve your profitability and stimulate economic growth with a variety of classes, short-term training opportunities and one-on-one consultation for small business owners and entrepreneurs. Technical assistance addresses critical issues impacting operational efficiency, business planning, marketing research, organization and structure, accounting and finance, and purchase or sale of a business. SBDC programs are designed for both business start-ups and established small businesses to help them develop the skills required to successfully compete in a global economy. For more information, call 206-768-6855.

COMMUNITY COLLEGE CLASSES & EVENTS

SHORELINE COMMUNITY COLLEGE

For more information or to register, please call 206-546-4562.

Wednesdays, May 23 & 30: Writing Refresher
7 - 9 p.m.

\$40

On-line classes

May 9 - June 15: Quickbooks

\$68

SEATTLE CENTRAL COMMUNITY COLLEGE (SCCC)

For more information or to register, please call 206-587-5448 or 206-587-3843 or visit continuingedonline.net.

Access 2000, Level 1

3 sessions, starting Monday, May 7; 6 - 9 p.m.,
\$95 (plus \$28.50 lab fee)

Web Page Design with Hugh Miller

6 sessions, starting Tuesday, May 8 or Wednesday, May 9;
6 - 9 p.m., \$120 (plus \$28.50 lab fee)

Intro to HTML Web Page Design, Level 1

3 sessions, starting Tuesday, Wednesday, May 2; 6 - 9 p.m.,
\$95 (plus \$28.50 lab fee)

PhotoShop Essentials (PC)

Saturday, April 21; 9 a.m. - 4 p.m., \$98

Online Computer Classes

You must have Internet access for these classes, which consist of 12 lessons in six online meetings, beginning the second Wednesday of each month. \$60 each class.

- ◆ Quickbooks
- ◆ Quicken for Windows
- ◆ Outlook, Getting Organized With
- ◆ Microsoft FrontPage

Online Certificate Courses

For information, call 206-587-3843 or visit continuingedonline.net, click “online courses,” then “management courses.”

Basic Supervision Certificate. \$70 each class

- ◆ Transitioning to Managerial Work
- ◆ Communication
- ◆ Motivation
- ◆ Conflict Resolution & Problem Solving
- ◆ Interpersonal Skills for Managers

Certificate in Project Management Principles

\$100 each class

- ◆ Intro & Overview: Project Management
- ◆ Planning, Executing & Controlling
- ◆ Project Management Techniques
- ◆ The Human Element
- ◆ Putting It All Together: Sample Project

Other Online Courses

Construction Workshop Series

\$65 each

Thursdays, 4:30 - 8:30 p.m.

- ◆ Job-Cost Accounting, April 26
- ◆ Planning, Scheduling & Control, May 3
- ◆ Safety, Plans, Training & Inspections, May 10

County oversees Virginia V restoration

It's not often that the Road Services Division of the King County Department of Transportation gets to look past asphalt and traffic signals – and gaze out to sea. But as the contracting agency for the restoration of the historic steamer, Virginia V, the Road Services Division has gone nautical.

The Virginia V, the last of the Puget Sound Mosquito Fleet, has been a Lake Union Landmark for decades. After a four-year, \$3.3 million restoration project, the Virginia V will again rule our inland waterways for decades to come.

The ship is owned by the non-profit Virginia V Historical Foundation. Over the past five years, Foundation volunteers have raised more than \$2 million in state and local grants – including a preservation grant through King County Cultural Resources – and more than 1,000 individual donations. In 1998, private donations tapered off and the Foundation began to drift into debt. A \$1 million federal grant saved the day. This money represents part of

Washington state's share of the federal Transportation Enhancement Program which provides money for historic preservation and other special transportation projects.

Federal preservation grants are administered through the Washington State Department of Transportation, and because of WS-DOT's close working relationship with King County's Road Services Division, the latter was selected to be the contracting agency.

Restoration of the 125-foot steamer focused on replacing the boiler and replacing most of the wood above the main deck, according to Project Manager **Lance Hulin**. The county's role was to buy the lumber and boiler and manage the shipyard contract.

That sounds simple enough. But “the preservation grant stipulates that the old grown wood used on the original ship must be replaced with similar wood,” says Hulin. “The first time we put the wood out to bid, we had no takers because it's so scarce. We ended up purchasing most of the old growth timber from Canada. On

the wood that had to be fresh-cut, we had to witness the actual tree harvest and removal from the forest floor, and make sure each was branded with a serial number indicating where and when it was cut.” Hulin adds that he had to obtain a waiver from the Department of the Interior to use a wood called Silver Bali or Alaska Yellow Cedar that is more readily available.

King County also was responsible for overseeing construction inspections and administering funds.

The Virginia V has long been a mainstay for local wedding receptions, graduation parties, company outings, and tours. Built in 1922 in Kitsap County, the ship was used to transport passengers and cargo throughout Puget Sound. In time, highways and ferries replaced the Mosquito Fleet steamers, and the Virginia V became a tourist attraction. It eventually was declared a national historic landmark. ♦

For more information

Published by King County's Business Development and Contract Compliance Division, M.S. EXC-FI-0355, 821 Second Ave., Seattle, WA 98104-1598. Telephone (206) 684-1330; Fax (206) 263-4597.

We invite your comments, story ideas and suggestions for improving this publication. Write or call Manager Phyllis Alleyne or send your e-mail to phyllis.alleyne@metrokc.gov.

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If you do not know which of the above compliance specialists focuses on your type of contract, call 684-1330 for referral.

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Louis P. Cooper, Program Director (206) 684-6781
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Mary Ellen Lewis, Qualifications Assessment Analyst (206) 684-1250

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Paula Wilz (206) 684-6775
Transit maintenance vendor list, Donna Tinner (206) 684-2552
Small public-works roster/professional
and construction hotline (206) 684-1270
Vendor bidders' list/goods and nonprofessional/
consulting hotline (206) 263-3153
Online www.metrokc.gov/oppis/bidsprop.htm

State Office of Minority and Women's Business Enterprises

By telephone (360) 753-9693
By fax (360) 586-7079
By mail P.O. Box 41160, Olympia, WA 98504-1160
State online directory www.wsdot.wa.gov/omwbe/

County specialty information

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Visit our website: www.metrokc.gov/finance/focus

BDCC Website: <http://financeweb/bdcc/home.htm>

King County is an equal employment opportunity employer.

THE **F**OCUS

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